

## Technology Solution providers announce Alliance

Two premier technology companies in the senior living community are teaming up to provide an expanded menu of technology services.

The Asbury Group - Integrated Technologies, LLC (AsburyIT) and ProviNET Solutions are teaming up in an effort to provide even better services and solutions for the Senior Care industry. ProviNET Solutions is based in Chicago area. The Asbury Group- Integrated Technologies based in the Washington DC-Baltimore area. They are teaming up to provide a full spectrum of technology solutions with expanded services that cover a much greater geographic area.

Carl Goodfriend, CIO for ProviNET Solutions said: "this is a great opportunity to align with another technology provider who shares the same vision and values as we do." He goes on to say: "Both IT companies have had similar beginnings: they both began by providing technology services for reputable senior living and long term care providers in the US." ProviNET had their beginnings providing IT services to their parent company, Providence Life Services and AsburyIT began by providing IT services to Asbury Communities. Both groups have had very parallel paths that finally brought them together.

Chip Burns, CIO and President of AsburyIT said, "This is a critical time in our industry: Leadership is grappling with the economy, with increased regulation and decreased reimbursement. They recognize that part of the solution is in the efficient use of technology and innovative approaches to managed care. For over a decade, ProviNET and AsburyIT have evolved in their own provider organizations. There could not be a better time for both companies to work together to offer these solutions to the industry." He added, "The value we bring to other provider organizations is the fact that we are providers ourselves and we understand not only the technology, but all factors that challenge senior-living organizations today."

### **About ProviNET Solutions:**

ProviNET Solutions is a full-service IT company that offers a comprehensive spectrum of technology solutions, including IT consulting, support, training, and implementation, as well as technical assistance and hosting services. ProviNET supports a variety of Skilled, Independent, and Assisted Living communities as well as non-healthcare clients throughout the country and is headquartered in Tinley Park, Illinois.

## **About The Asbury Group - Integrated Technologies, LLC**

The Asbury Group - Integrated Technologies, LLC headquartered in Germantown, Md., is owned by Asbury Communities, which is one of the largest Senior Living providers (NP) in the United States with over \$613 million in assets. AsburyIT partners with clients in a variety of arenas to select appropriate technologies designed to achieve corporate objectives, reduce costs and provide the return on investment necessary to achieve a competitive advantage.